# THE REAL ESTATE REPORT



### **SOUTH OKANAGAN NUMBERS- OCTOBER 2021**

PROPERTY TYPE	SALES	AVERAGE	LISTINGS
Single Family	100 🗸	\$774,543	231 🔻
Townhouse	22 🔻	\$496,573	<b>57</b> ▽
Condo/Apartment	<b>37</b> $\nabla$	\$368,892	88 🔻

### **CITY OF PENTICTON NUMBERS- OCTOBER 2021**

PROPERTY TYPE	SALES
Single Family	41 V
Townhouse	15 🗸
Condo/Apartment	21 🗸

### **VILLAGE OF KEREMEOS NUMBERS- OCTOBER 2021**

PROPERTY TYPE	SALES	SALES BENCHMARK	
Single Family	2 🗸 -33.3%	\$526,100 <u>48%</u>	
Townhouse	0 🔻	\$295,300 \( \times 36.1\)%	

PERCENTAGE INDICATES CHANGE FROM SAME MONTH LAST YEAR

### SOUTH OKANAGAN RESIDENTIAL SALES OCTOBER 2021

PRICE RANGE	2021	2020
Under \$99,999	7	2
\$100,000-\$199,999	7	25
\$200,000-\$299,999	29	38
\$300,000-\$399,999	26	41
\$400,000-\$499,999	15	46
\$500,000-\$749,999	59	75
Over \$749,999	65	32

45%
MARKET SHARE\*

DATA IS DEEMED TO BE ACCURATE BUT SHOULD NOT BE RELIED UPON WITHOUT INDEPENDENT VERIFICATION
\*BASED IN WHOLE OR IN PART ON INFORMATION SUPPLIED BY THE ASSOCIATION OF INTERIOR REALTORS BOARD FOR 2021



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# THE REAL ESTATE REPORT

## Make Winter Better at Home

### These helpful hacks will keep your home comfortable this winter.

As another Okanagan winter approaches, now is the time to be prepared. Try these simple tips and hacks to help:

#### **Gutter Better**

Without preventative maintenance, gutters can become a problem once the cold weather sets in. A build-up of debris can result in poor drainage that leads to hazardous winter conditions. When melting snow refreezes to form an ice dam, the weight can strain your gutters, or water building up behind can get into your home and cause damage. Clear the gutters before the cold weather sets in, installing gutter guards to prevent future build-up.

### **Plug the Gaps**

Nothing exposes the flaws in your home like the frozen air of winter coming in. A thorough inspection of cracks and gaps is essential to remedy this problem. A good hack is to take a candle around your home on a windy day and watch the flame's movement as you hold it near windows and doors to detect drafts. Use caulk or weather stripping to seal these up to lower your heating bill and preserve your cozy home atmosphere. Taking time to upgrade/improve your insulation will also work wonders.

### **Goodbye to Dry**

Dry air is one of the challenges of Okanagan winters and can wreak havoc on your skin and sinuses. One tip is to put a pot of water on the stove on slow boil to act as an easy humidifier. You can spice it up by adding scents or essential oils to the water. Don't forget to set a timer so that it doesn't boil dry and cause a fire hazard! You can also add moisture to the air by leaving your shower and bathroom doors open after you bathe to release all that steam into the air. Houseplants also help humidify as they constantly release moisture into the air.

